

## SORRELL COLLEGE OF BUSINESS

*The academic mission of the Sorrell College of Business is to prepare a diverse body of students for entry and personal growth in business and government-related careers by means of high quality instruction delivered in traditional, nontraditional, and emerging electronic formats.*

*Our students are currently employed in, or endeavor to be employed in, business, government, public accounting, the U.S. military, and not-for-profit organizations, both in the United States and the world over. Today many are, or intend to be, self-employed. Undergraduate students*

### B.S. / B.A. BUSINESS ADMINISTRATION DEGREE REQUIREMENTS

General Studies	48 hours <sup>1</sup>
Business Administration Core	42 hours <sup>2, 3, 4</sup>
Courses in the major	<u>30 hours</u> <sup>3, 4</sup>
Total	120 hours

<sup>1</sup>The 48 hours of general studies must include six hours of Principles of Economics I & II and MTH 2201, completed with a grade of C or better.

<sup>2</sup>Students must complete the following lower-level courses (or their approved transfer credit equivalents) with a grade of C or higher in each course before registering for any upper level course in the business curriculum: ENG 1101/03, ENG 1102/04, MTH 2201, IS 2241, ACT 2291, ACT 2292, ECO 2251, ECO 2252, QM 2241, LAW 2221, and all 2000-level courses in the major and minor. Students may enroll concurrently in the last of these courses along with their initial 3000-level courses subject to their adviser's approval and consistent with published prerequisite requirements. Under no condition may a student enroll in a 4000-level course without the satisfactory completion (grade of C or higher) of the lower-level courses listed above.

<sup>3</sup>Transfer credit will not be awarded for any course to be used in the business core or major in which a C grade or higher has not been achieved.

<sup>4</sup>Students must achieve an overall C average in both their business core and their business major in order to be eligible to graduate. All courses should be taken in the appropriate numerical sequence (i.e., 3000-level courses should be completed before attempting 4000-level courses).

### BUSINESS ADMINISTRATION CORE (42 HOURS)

ACT 2291	(3)	Principles of Accounting I
ACT 2292	(3)	Principles of Accounting II
BUS 3382	(3)	Business Communications
FIN 3331	(3)	Managerial Finance I
FIN 3332	(3)	Managerial Finance II
IS 3300	(3)	Introduction to Information Systems
LAW 2221	(3)	Legal Environment of Business
MGT 3371	(3)	Principles of Management
MGT 3373	(3)	Operations Management
MGT 4476	(3)	Strategic Management
MKT 3361	(3)	Principles of Marketing
QM 2241	(3)	Business Statistics I
QM 3341	(3)	Business Statistics II

*Select one course with permission of faculty adviser:*

ACT 4435	(3)	International Accounting
ECO 4451	(3)	International Trade
FIN 4435	(3)	International Banking and Finance
MGT 4478	(3)	International Management
MKT 4468	(3)	International Marketing

*Select one business administration major (30 hours):*

Accounting  
 Finance  
 General Business  
 Information Systems  
 Management  
 Marketing  
 Risk Management and Insurance

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**ACCOUNTING MAJOR (30 HOURS)**

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ACT 3391	(3)	Intermediate Accounting I
ACT 3392	(3)	Intermediate Accounting II
ACT 3394	(3)	Governmental Accounting
ACT 3395	(3)	Managerial/Cost Accounting
ACT 4491	(3)	Advanced Accounting I
ACT 4494	(3)	Income Tax I
ACT 4495	(3)	Income Tax II
ACT 4497	(3)	Auditing

*Select one accounting elective:*

ACT 3396	(3)	Accounting Information Systems
ACT 4493	(3)	Independent Study in Accounting
ACT 4496	(3)	Managerial/Cost Accounting II
ACT 4498	(3)	Advanced Auditing
ACT 4499	(3)	Accounting Internship

*Select one upper level business or business law course elective.*

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**FINANCE MAJOR (30 HOURS)**

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FIN 4431	(3)	Financial Management
FIN 4432	(3)	Investments
FIN 4437	(3)	Financial Institutions

*Select six electives:*

FIN 3333	(3)	Financial Mathematics
FIN 3334	(3)	Financial Statement Analysis
FIN 3336	(3)	Real Estate Finance I
FIN 3337	(3)	Personal Financial Planning
FIN 4419	(3)	Speculative Markets
FIN 4434	(3)	Financial Modeling
FIN 4436	(3)	Securities Analysis
FIN 4438	(3)	Bank Management
FIN 4439	(3)	Finance Seminar
FIN 4440	(3)	Real Estate Finance II
FIN 4454	(3)	Public Finance
FIN 4495	(3)	Selected Topics in Finance
RMI 3335	(3)	Principles Of Management and Insurance

*Select one upper level business or business law course elective.*

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**GENERAL BUSINESS MAJOR (30 HOURS)**

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IS 4450	(3)	Network Design and Management
IS 4451	(3)	Network Infrastructure and Security
MGT 4480	(3)	Technology and Management Innovation

Networking Concentration (nine hours)

IS 3380	(3)	Network Operating Systems
IS 4450	(3)	Network Design and Management
IS 4451	(3)	Network Infrastructure and Security

Web Development Concentration (nine hours)

IS 4430	(3)	Web Site Design
IS 4440	(3)	Database Management Systems II
IS 4443	(3)	Internet Development

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**MANAGEMENT MAJOR (30 HOURS)**

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**Concentrations in general management, human resource management, and production and operations management**

MGT 4472	(3)	Organization Behavior
MGT 3375	(3)	Human Resource Management
MGT 4479	(3)	Management Seminar

MKT 4482	(3)	Internet Marketing II
MKT 4495	(3)	Selected Topics in Marketing

Select one upper level business or business law course elective.

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**RISK MANAGEMENT AND INSURANCE MAJOR  
(30 HOURS)**

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RMI 3335	(3)	Principles of Risk Management and Insurance
RMI 3340	(3)	Surplus Lines and Reinsurance
RMI 3342	(3)	Insurance Operations
RMI 3346	(3)	Life and Health Insurance
RMI 3348	(3)	Property and Liability Insurance
RMI 4440	(3)	Corporate Risk Management
RMI 4449	(3)	Risk Management and Insurance Seminar
RMI 4460	(3)	Agency Management

Select two upper level business or business law course elective (six hours).

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**B.A.S. IN RESOURCES AND TECHNOLOGY  
MANAGEMENT**

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General Studies	48 hours <sup>1</sup>
Business Administration Core	42 hours <sup>2, 3, 4</sup>
Courses in the major	<u>30 hours</u> <sup>3, 4</sup>
Total	120 hours

<sup>1</sup>The 48 hours of general studies must include six hours of Principles of Economics I & II and MTH 2201 completed with a grade of C or better.

<sup>2</sup>Students must complete the following lower-level courses (or their approved transfer credit equivalents) with a grade of C or higher in each course before registering for any upper level course in the business curriculum: ENG 1101/03, ENG 1102/04, MTH 2201, IS 2241, ACT 2291, ACT 2292, ECO 2251, ECO 2252, QM 2241, LAW 2221, and all 2000-level courses in the major and minor. Students may enroll concurrently in the last of these courses along with their initial 3000-level courses subject to their adviser’s approval and consistent with published prerequisite requirements. Under no condition may a student enroll in a 4000-level course without the satisfactory completion (grade of C or higher) of the lower-level courses listed above.

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<sup>4</sup>Students must achieve an overall C average in both their business core and their business major in order to be eligible to graduate. All courses should be taken in the appropriate numerical sequence (i.e., 3000-level courses should be completed before attempting 4000-level courses).

Credit will be awarded for specialized technical knowledge based upon one or all of the following: American Council of Education credit recommendations, credit for experiential learning that has been evaluated by Troy University faculty and approved

MTH 2201 (3) Business Calculus

*Select one science course and corresponding lab:*

BIO 1100 (3) Principles of Biology  
 BIO L110 (1) Principles of Biology Lab  
 SCI 2233 (3) Physical Science  
 SCI L233 (1) Physical Science Lab  
 SCI 2234 (3) Earth and Space Science  
 SCI L234 (1) Earth and Space Science Lab

COM 1110 (3) Effective Communication  
*(Montgomery campus only)*

IS 2241 (3) Computer Concepts and  
 Applications

TROY 1101 (1) University Orientation

ACT 2291 (3) Principles of Accounting I

ACT 2292 (3) Principles of Accounting II

ECO 2251 (3) Principles of Macroeconomics

ECO 2252 (3) Principles of Microeconomics

FIN 3331 (3) Managerial Finance I

LAW 2221 (3) Legal Environment of Business

MGT 3371 (3) Principles of Management

MKT 3361 (3) Principles of Marketing

QM 2241 (3) Statistics I

QM 3341 (3) Statistics II

*Select free electives to total 60 hours for the associate degree.*

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**BUSINESS ADMINISTRATION MINOR (18 HOURS)**

ECO 2256( ) 3 of Macroeconomics

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